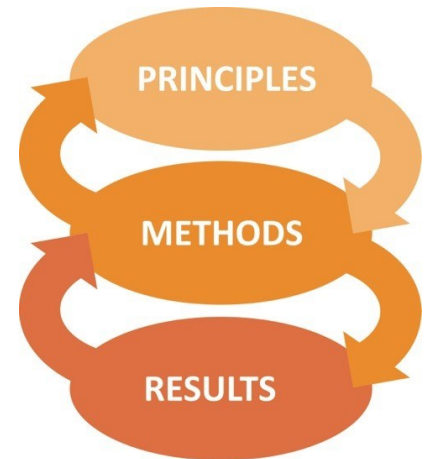




# SAM MANAGEMENT SYSTEM CHECKUP®

CUSTOMIZED IN DEPTH ANALYSIS OF WORK & PEOPLE

- What is the current condition of your operation?
- Is the organization proficient in transformation and change.
- Has your transformation or improvement initiative stagnated?
- Are there different 'cultural islands' within the organization?
- First, you were aligned, but now different forces are pulling in different directions?
- Is it challenging to involve the managers in the improvement work?



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We can offer you a second opinion to energize and challenge your organization. Our experience at SAM in creating long term profitability and competitiveness, together with our customers, has developed many production and management systems. We have the knowledge to diagnose the status of an organization in respect to criteria's resulting in long term competitiveness.

*“Many companies don’t know how they do things, it just happens”*

*Leif Östling at Samarbetande Konsulter 2015*

## Analysis Areas

Leadership and culture alignment

People commitment

Continuous improvement support structure

Continuous Flow

Customers and profitability

Global trends and digitalization

# WHAT AND HOW

**Our starting point** is your vision of where you want to be as a company. Together we define the aspects of which the organization will be evaluated. We evaluate through in-depth interviews, Go & See the operation, interaction with operations staff and optional data analysis. A lighter version for starting includes a self-reflective questionnaire and tailor-made inspiring workshop, suitable at a manager team event.

**The check-up concerns** flow, quality, cross functionality, standardized work procedures, continuous improvement systematics, problem management and other operational dependencies. We also include leadership system and behavioral impact on the operation in the evaluation.

**The result** is delivered with recommendations on “*What?*” needs to be done and “*How?*” such activities preferably should be done to achieve maximum impact and forward momentum. The results are delivered as a report and in workshops together with key people from your organization, or in the case of lighter version, as an engaging workshop.

**We aim for** operational development to ensure long term competitiveness. Our goal for the check-up is to provide a concrete and positive forward looking aspects to continue the journey towards sustainable profitability. We strive to avoid classical 'certification type' issues, where the business performs 'cleaning operations' for window dressing purposes.

**We at SAM value our integrity**, independence, idea and experience of what characterizes a healthy organization. However, our point of view in the check-up is always your customers, your employees and your profitability since all these factors are interdependent and affects your business.



## Contact SAM

Would you like further information about us and our services, please contact us at:

**Samarbetande Konsulter**  
Svartmangatan 9  
111 29, STOCKHOLM

+46-8-700 00 60

info@sam.se  
www.sam.se